



Branch Manager

Swan Hill Branch

Johnson's Truck & Coach Service - 40+years in business, 40 fantastic staff, two Dealerships and countless awards - We continue to grow! As a result, we need more People.

At Johnson's Trucks we exceed expectations through delivering top sales, service and parts to our loyal customers throughout our region.

We have an opportunity for a customer-driven **Branch Manager** with proven business management experience, to join and lead our **Swan Hill Branch!**

As the branch manager, you must uphold the company values, mentor and provide guidance to our team to maintain strong presence in the Region. You will have a hands-on approach in implementing strategies that will increase team cohesiveness and productivity, meet the targeted objectives and grow and expand the business. Not to mention have a high level of customer service creating and maintaining relationships with both new and existing clients

What you will be responsible for:

- Management of Branch Sales, inventory and Profit and Loss with the support of Head Office.
- Ensure that the branch operations are performed in an efficient, safe, honest professional manner to achieve customer satisfaction
- Work with the parts and service department on a daily basis
- Be the key communication point for customers and branch staff
- Ensure the branch is compliant to the company policies & laws/regulations are complied with
- Maintain and develop regular contact with both new and regular clients, both at the branch and on-site visitation.
- Managing branch inventory levels, ensuring adequate stock levels, and minimising stock losses through effective inventory control measures.
- Ensuring employee training is up to date confirming compliance with company policies.

To be successful in the position, you will have:

- Demonstrated leadership skills and people management ability
- Excellent time management, organisation and problem-solving skills, a sense of urgency
- Mechanical background
- Excellent customer relationship management skills
- Good computer and administration skills
- Driving License is essential

What we offer you

- Competitive Salary + Commissions/KPIs + Company Vehicle
- Staff Discounts
- Company uniform
- Brand Training, career development, growth and advancement opportunities

**If this is the right
path for YOU....**

APPLY NOW!

Email: marketing@johnsonstrucks.com.au
Drop your resume into 579 Benetook Ave, Mildura VIC
Further info CALL (03)5024 4666 or visit our website

WWW.JOHNSONSTRUCKS.COM.AU